

*
DATE: August 20, 2004
TO: Municipal Clerk
FROM: Byron E. Johnson, C.P.M.
Director of Purchasing x 4313
THRU: Aurora Wells
Interim Bid Clerk ext. 4038

01 AUG 26 PM 12:41

Pease place the following item on the CONSENT agenda for the Council Meeting of AUGUST 31, 2004.

Item should read as follows:

Bid No.:	2004-194	25-Yard Roll Off Trucks
Award to:	Southwest Sterling Inc.	
	El Paso, Texas	
Item (s):	Item: 1-25 Yard Roll Off Trucks	
	Item: 1 Unit Price (\$100,832.00) 3 ea.	\$302,496.00
	Option: O-1 Unit Price (\$2,130.00) 3 ea.	\$ 6,390.00
	Option: O-8 (No Charge)	\$ 0.00
	Option: O-10 Unit Price (\$100.00) 3 ea.	\$ 300.00
Amount:	\$309,186.00	

Departments:	Street Department & Solid Waste Management
Funds available:	508006-29203-04200401-PMB0005003 (Street)
	508006-40415-34340200-PMB0005003 (Solid Waste Mgt)
Funding source:	FY2004 General Obligation Bonds (Street)-
	Capital Acquisition
	FY2004 Solid Waste Department Revenue Bonds-
	Capital Acquisition
Total award:	\$309,186.00
District (s):	All

The Fleet Services, Street, Solid Waste Management, and Purchasing Departments recommend award as indicated to the lowest responsive offer meeting specifications, from responsible parties.

This is a fixed-price, single (one-time) purchase, to purchase of three 25-Yard Roll Off Trucks. One truck will be for the Street Department and two trucks for Solid Waste Management Department. There are options to purchase up to one hundred percent (100%) of the original contract quantities, at the same unit price, if the options are exercised within sixty (60) days, ninety (90) days, and one hundred eighty (180) days from the date of award of the contract. No prompt payment discount is offered.

It is requested that the Mayor and Staff be authorized to execute budget transfers for this purchase, as necessary.

Contact person: Alfonso Guerrero, Procurement Analyst at 541-4654.

AGENDA FOR: AUGUST 31, 2004



Agenda Item Form

Agenda Date: 8/31/2004

Districts Affected: All

Dept. Head/Contact Information: Byron Johnson / Alfonso Guerrero Jr.

Type of Agenda Item:

- | | | |
|--|---|--|
| <input type="checkbox"/> Resolution | <input type="checkbox"/> Staffing Table Changes | <input type="checkbox"/> Board Appointments |
| <input type="checkbox"/> Tax Installment Agreements | <input type="checkbox"/> Tax Refunds | <input type="checkbox"/> Donations |
| <input checked="" type="checkbox"/> RFP/ BID/ Best Value Procurement | <input type="checkbox"/> Budget Transfer | <input type="checkbox"/> Item Placed by Citizen |
| <input type="checkbox"/> Application for Facility Use | <input type="checkbox"/> Bldg. Permits/Inspection | <input type="checkbox"/> Introduction of Ordinance |
| <input type="checkbox"/> Interlocal Agreements | <input type="checkbox"/> Contract/Lease Agreement | <input type="checkbox"/> Grant Application |
| <input type="checkbox"/> Other _____ | | |

Funding Source:

- ☐ General Fund
- ☐ Grant (duration of funds: _____ Months)
- ☒ Other Source: FY2004 General Obligation Bonds / Solid Waste Revenue Bonds - Capital Acquisition

Legal:

- ☒ Legal Review Required Attorney Assigned (please scroll down): None ☐ Approved ☐ Denied

Timeline Priority: ☒ High ☐ Medium ☐ Low # of days: _____

Why is this item necessary:

To award a contract to purchase a three 25-Yard Roll Off Trucks. One truck will be for the Street Department and two trucks for Solid Waste Management Department. The trucks are necessary to keep daily operations running effectively and efficiently.

Explain Costs, including ongoing maintenance and operating expenditures, or Cost Savings:

Purchase Price is \$309,186.00. The trucks are needed for street maintenance and daily landfill operations, in order to provide the best public services possible to the citizens of El Paso.

Statutory or Citizen Concerns:

None

Departmental Concerns:

None

PROJECT FORM

DATE: August 18, 2004

PROJECT: 25-Yard Roll Off Trucks
BID NO: 2004-194

DEPARTMENTS: Street Department
Solid Waste Management

BUDGET NO: 508006-29203-04200401-PMB0005003 (Street Department)
508006-40415-34340200-PMB0005003 (Solid Waste Management Department)

FUNDING SOURCE: FY2004 General Obligation Bonds (Street) – Capital Acquisition
FY2004 Solid Waste Department Revenue Bonds – Capital Acquisition

REPRESENTATIVE DISTRICT(S): All

RECOMMENDATION:

Vendor: Southwest Sterling Inc.
El Paso, TX

Item(s):	Item: 1- 25 Yard Roll Off Trucks	
	Item: 1 Unit Price (\$100,832.00) 3ea.	\$302,496.00
	Option: O-1 Unit Price (\$2,130.00) 3ea.	\$6,390.00
	Option: O-8 (No Charge)	\$0.00
	Option: O-10 Unit Price (\$100.00) 3ea.	<u>\$300.00</u>

Total Bid Award: \$309,186.00

The Fleet Services, Street, Solid Waste Management, and Purchasing Departments recommend award as indicated to the lowest responsive offer meeting specifications, from responsible parties.

This is a fixed-price, single (one-time) purchase, to purchase of three 25-Yard Roll Off Trucks. One truck will be for the Street Department and two trucks for Solid Waste Management Department. There are options to purchase up to one hundred percent (100%) of the original contract quantities, at the same unit price, if the options are exercised within sixty (60) days, ninety (90) days, and one hundred eighty (180) days from the date of award of the contract. No prompt payment discount is offered.

It is requested that the Mayor and Staff be authorized to execute budget transfers for this purchase, as necessary.

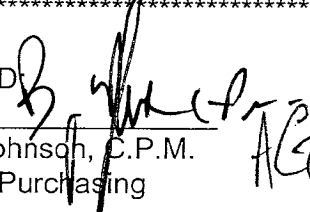
BIDS SOLICITED- 27 (14 local)
BIDS RECEIVED- 04
"NO BID" RECEIVED 02

CURRENT TAXES PAID- XX
OUT-OF-TOWN-

TOTAL RECOMMENDED AWARD: \$309,186.00

COUNCIL APPROVED _____ REJECTED _____ CITY CLERK _____

COUNCIL MEETING DATE: August 31, 2004

APPROVED: 
Byron E. Johnson, C.P.M.
Director of Purchasing

Memo

To: Jeff Belles, Director of Fleet Services Department

From: Alfonso Guerrero Jr., Procurement Analyst *AG*

Date: July 8, 2004

Re: Solicitation 2004-194 – 25 Yard Roll Off Truck – Solid Waste
Management & Street Department

Attached are the Bid Tabulation and the offers received. These offers expire September 29, 2004 therefore award recommendation must be received in this office no later than August 27, 2004 [30 days prior to expiration].

Please review the offers to determine whether they meet specifications and send me a memorandum with your recommendation[s] for award, email is acceptable.

Please return the copies of the bids along with your recommendation. The memorandum must include the Requisition number for the unit being purchased, and identification of the funding source [General, Revenue Account, State or Federal Grants, etc.]. For contracts, covering annual requirements for goods or services, please include an estimated annual expenditure for the item(s). For all contracts, please identify the benefiting Districts or indicate "City wide". The award recommendation cannot be presented to City Council until a requisition has been posted.

We have been reminded by the City Attorney's Office, that no one from the ordering Department, or from Purchasing should discuss the award recommendation with any party, including the potential contractor, except other City employees involved in the project, until after the actual award recommendation has been placed on the published City Council Agenda. All questions concerning the award should be referred to the Purchasing Department.

We need the identification of the funding source [General, Revenue Account, Grant, etc.]. Additionally, please identify the benefiting Districts or indicate "ALL".

Reason for award, e.g., low offeror meeting specifications, best value, etc. Justification is required if recommending other than low bid, such as best value. Use other side if necessary.

Please provide the following information with your recommendation:

Requisition Number:

STREETS 2004008487 SW 2004008495

Recommended bidder(s):

SOUTHWEST STERILIZER

Recommended Item(s):

Item 1, 3 EACH

Recommended Option(s):

3 EACH OPTION 01, 08, 010

Dept. ID/Account:

04200401/29203

34340200/4041

If applicable, Project Code:

PMB00005003

Funding Source:

200460 Bonds

2007 SW Revenue Bonds

If applicable, Fiscal Year:

2007

Expenditure:

STREETS \$103,062

SW \$206127

District(s):

ALL

Concur:

Jeff Belles

Date:

8/9/04

If you have any questions in this matter please contact me at 541-4654.

Thank you.

Award one additional truck
for Solid Waste. Same funding
for SW. Total of three for SW

Jeff Belles
8/18/04

Fleet Services Department

bid 2004-194		Border	Rush	Southwest	Southwest
	QTY	International	Peterbilt	Sterling	Kenworth
Truck	3	\$104,118.00	\$113,896.00	\$100,832.00	\$108,341.00
Compression Brake	3	\$2,212.00	\$3,010.00	\$2,130.00	\$2,397.00
Air ride	0	\$1,650.00	\$0.00	\$0.00	\$0.00
3yr xmsn	0	\$759.00	\$627.00	\$700.00	\$700.00
4yr xmsn	0	\$1,541.00	\$1,273.00	\$1,300.00	\$1,300.00
5 yr xmsn	0	\$2,300.00	\$1,900.00	\$200.00	\$2,000.00
3yr eng	0	\$800.00	\$800.00	\$0.00	\$1,100.00
4yr eng	0	\$1,000.00	\$1,000.00	\$0.00	\$1,600.00
5yr eng	3	\$1,300.00	\$1,300.00	\$0.00	\$2,125.00
Aluminum wheels	0	\$0.00	\$945.00	\$3,260.00	\$3,790.00
CD player	3	\$232.00	\$595.00	\$100.00	\$240.00
Grand Total		\$323,586	\$356,403	\$309,186	\$339,309

CITY OF EL PASO BID TABULATION

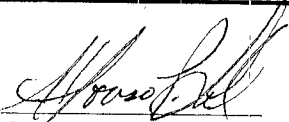
BID ITEM: 25-YARD ROLL OFF TRUCK
 BID DATE: JULY 7, 2004

BID # 2004-194

DEPARTMENT: SOLID WASTE MANAGEMENT & STREET

			BORDER INTERNATIONAL TRUCKS EL PASO, TX		RUSH TRUCK CENTER OF EL PASO EL PASO, TX		SOUTHWEST STERLING, INC. EL PASO, TX		TEXAS KENWORTH CO. dba MHC KENWORTH-STERLING EL PASO, TX	
ITEM	QTY.	DESCRIPTION OF ITEM	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
1.	3 EACH	25-YARD ROLL OFF TRUCK AS SPECIFIED	\$104,118.00	\$312,354.00	\$113,896.00	\$341,688.00	\$100,832.00	\$302,496.00	\$108,341.00	\$325,023.00
MANUFACTURER			2005 INTERNATIONAL MODEL 7600				2005 STERLING LT 9500		KENWORTH T-800	
MODEL NUMBER			SBA 6X4 W.G.H. MANUFACTURING MODEL 1500 ROLL-OFF HOIST				GALBREATH U5-OR-174		GALBREATH U5-OR-174	
OPTIONAL ITEMS (SUBJECT TO AVAILABILITY OF FUNDS)										
O-1 ENGINE COMPRESSION BRAKE			\$2,212.00		\$3,010.00		\$2,130.00		\$2,397.00	
O-2 AIR RIDE SUSPENSION			\$1,650.00		NOT AVAILABLE		\$0.00		N/A	
O-3 THREE (3) YEAR EXTENDED WARRANTY ON TRANSMISSION			\$759.00		\$627.00		\$700.00		\$700.00	
O-4 FOUR (4) YEAR EXTENDED WARRANTY ON TRANSMISSION			\$1,541.00		\$1,273.00		\$1,300.00		\$1,300.00	
O-5 FIVE (5) YEAR EXTENDED WARRANTY ON TRANSMISSION			\$2,300.00		\$1,900.00		\$200.00		\$2,000.00	
O-6 THREE (3) YEAR EXTENDED WARRANTY ON ENGINE			\$800.00		\$800.00		N/C		\$1,100.00	
O-7 FOUR (4) YEAR EXTENDED WARRANTY ON ENGINE			\$1,000.00		\$1,000.00		N/C		\$1,600.00	
O-8 FIVE (5) YEAR EXTENDED WARRANTY ON ENGINE			\$1,300.00		\$1,300.00		N/C		\$2,125.00	
O-9 ALUMINUM WHEELS			INC		\$945.00		\$3,260.00		\$3,790.00	
O-10 CD PLAYER			\$232.00		\$595.00		\$100.00		\$240.00	

APPROVED BY:



DATE:

7-9-04

2004-194 25-YARD ROLL OFF TRUCK - SOLID WASTE MANAGEMENT AND STREET DEPARTMENTS

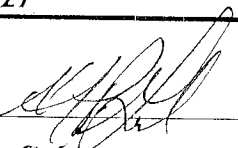
CITY OF EL PASO BID TABULATION

BID ITEM: 25-YARD ROLL OFF TRUCK
BID DATE: JULY 7, 2004

BID # 2004-194

DEPARTMENT: SOLID WASTE MANAGEMENT & STREET

	BORDER INTERNATIONAL TRUCKS EL PASO, TX	RUSH TRUCK CENTER OF EL PASO EL PASO, TX	SOUTHWEST STERLING, INC. EL PASO, TX	TEXAS KENWORTH CO. dba MHC KENWORTH-STERLING EL PASO, TX
<p>THE CITY AT IS SOLE DISCRETION MAY EXERCISE ANY OPTION TO PURCHASE AN ADDITIONAL QUANTITY OF ITEMS, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF PURCHASING ONE HUNDRED PERCENT (100%) OF THE ORIGINAL CONTRACT QUANTITIES, AT THE SAME UNIT PRICE, IF THE OPTION IS EXERCISED WITHIN:</p> <p>A. SIXTY (60) DAYS FROM DATE OF AWARD OF THE CONTRACT.</p> <p>B. NINETY (90) DAYS FROM DATE OF AWARD OF THE CONTRACT.</p> <p>C. ONE -HUNDRED AND EIGHTY (180) DAYS FROM DATE OF AWARD OF THE CONTRACT.</p> <p>D. NO OPTION OFFERED.</p>	<p>YES <input type="checkbox"/> NO <input type="checkbox"/></p> <p>YES <input checked="" type="checkbox"/> NO <input type="checkbox"/></p> <p>YES <input type="checkbox"/> NO <input type="checkbox"/></p> <p style="text-align: center;"><input type="checkbox"/></p>	<p>YES <input type="checkbox"/> NO <input type="checkbox"/></p> <p>YES <input checked="" type="checkbox"/> NO <input type="checkbox"/></p> <p>YES <input checked="" type="checkbox"/> NO <input type="checkbox"/></p> <p style="text-align: center;"><input type="checkbox"/></p>	<p>YES <input checked="" type="checkbox"/> NO <input type="checkbox"/></p> <p>YES <input type="checkbox"/> NO <input type="checkbox"/></p> <p>YES <input type="checkbox"/> NO <input type="checkbox"/></p> <p style="text-align: center;"><input type="checkbox"/></p>	<p>YES <input checked="" type="checkbox"/> NO <input type="checkbox"/></p> <p>YES <input type="checkbox"/> NO <input type="checkbox"/></p> <p>YES <input type="checkbox"/> NO <input type="checkbox"/></p> <p style="text-align: center;"><input type="checkbox"/></p>
PAYMENT TERMS:	NET - 30 DAYS	NET - 30 DAYS	NET - 30 DAYS	NET - 30 DAYS
BIDDER'S PROMISED DELIVERY:	120 CONSECUTIVE DAYS	180 CONSECUTIVE DAYS	180 OR LESS CONSECUTIVE DAYS	NONE STATED
<p>IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR THE REJECTION OF BID.</p>				
BIDS SOLICITED: 27		BIDS RECEIVED: 4	BIDS LOCAL: 14	NO BID: 2

APPROVED BY: 

DATE: 7-9-04

2004-194 25-YARD ROLL OFF TRUCK - SOLID WASTE MANAGEMENT AND STREET DEPARTMENTS

FABCO INDUSTRIES INC
BOX 1551
ODESSA TX 79760

RICK KENLY
CASA FORD
5815 MONTANA AVENUE
EL PASO TX 79925

WES BENSON *PTE **
RUDOLPH AUTOMOTIVE GROUP
3003 NORTH MESA STREET
EL PASO TX 79902 *see new address*

ASMAR TRUCK EQUIPMENT
7713 ALAMEDA AVE
EL PASO TX 79915

MHC KENWORTH/STERLING
10901 GATEWAY WEST BLVD
EL PASO TX 79935

BRIDGEPORT REFUSE TRUCKS
PO BOX 271
BRIDGEPORT TX 76426

TRUCK ENTERPRISES
13675 GATEWAY WEST
EL PASO, TX 79926

RUSH TRUCK CENTERS
12253 GATEWAY WEST
EL PASO, TX 79936

PRO-TAINER
PO BOX 427
ALEXANDRIA MN 56308 *No Bid*

SOLID WASTE EQUIPMENT CO
7630 "L" STREET
OMAHA NE 68127

SOUTHWEST TRUCK SALES
10901 GATEWAY WEST BLVD
EL PASO TX 79935

ST JOHNS TRUCK SALES
8435 NORTH CRAWFORD STREET
PORTLAND OR 97203

DALLAS PETERBILT
515 N. LOOP 12
IRVING, TX 75061

EL PASO FREIGHTLINER
1367 HORIZON BLVD
EL PASO TX 79928-4835

WASTE SYSTEMS EQUIPMENT-
PO BOX 55801
HOUSTON TX 77251

BORDER INTERNATIONAL TRUCKS
12283 ROJAS DR
EL PASO TX 79936

SOUTHWEST TRUCK SALES
10901 GATEWAY WEST BLVD
EL PASO TX 79935

G.O.T. SUPPLY
ATTN: GEORGE MORA
4210 DURAZNO AVENUE
EL PASO, TEXAS 79905

EPAC
ATTN: SAL SANTANA
6505 ANGORA LOOP SO.
EL PASO, TEXAS 79934

PRECISION HYDRAULIC
ATTN: ROGER RUPE
TECHNOLOGY INC.
357 SOUTH FM 1936
ODESSA, TEXAS 79763

EL PASO DISPOSAL
ATTN: JACK WHEATLEY
5539 EL PASO DRIVE
EL PASO, TX 79905

INDUSTRIAL DISPOSAL SUPPLY
901 22ND STREET
PLANO, TEXAS 75074
ATTN: STEVE TONLINSON *No Bid*

ATTN: RUBEN ROSENBRANS
WESTSIDE TRUCKS
520 VINTON ROAD
VINTON, TX 79821

ATTN: ROBERT HILL
UTEC
P. O. BOX 9
HEWITT, TX 76643

RUDOLPH AUTOMOTIVE CORP.
625 S. DESERT BLVD.
EL PASO, TX 79932-1158 ***

WASTES SYSTEMS
ATTN: GREG EASTLAND
P O BOX 40878
HOUSTON, TX 77240

OR
821 Enterprise
Hewitt, TX 76643

ATTN: DENNIS BROOKS
VOLVO TRUCKS OF WACO
247 SUN VALLEY ROAD
ROBINSON, TX 76706

BID INFORMATION SERVICE
(ALL BIDS ARE ADVERTISED)

BID NET PROCESSING CENTER
PO BOX 5600
ALBANY, NY 12205

GREATER EL PASO CHAMBER OF COMMERCE
ONE CIVIC CENTER PLAZA
EL PASO, TX 79901

EL PASO HISPANIC CHAMBER OF COMMERCE
2829 MONTANA AVE, B-100
EL PASO, TX 79903

EL PASO TIMES NEWSPAPER
CLASSIFIED/LEGAL SECTION
PO BOX 20
EL PASO, TX 79999

CONTRACT OPPORTUNITY CENTER
4791 N. MESA
EL PASO, TX 79902

SAM'S CLUB
7970 NORTH MESA
EL PASO, TX 79932

SUBCONTRACTORS ASSOCIATION
PO BOX 3612
EL PASO, TX 79923

COMMERCE BUSINESS WEEKLY
2626 NORTHEAST #103
EL PASO, TX 79902

BLACK CHAMBER OF COMMERCE
ONE CIVIC CENTER PLAZA
EL PASO, TX 79901